

COUNTY OF ERIE  
CHRIS COLLINS  
COUNTY EXECUTIVE

**DIVISION OF PURCHASE**

TO: ALL USING DEPARTMENTS  
FROM: Denyse Insalaco-Weatherbee, Buyer  
DATE: August 26, 2009  
SUBJECT: NEW CONTRACT FOR AUTO AND TRUCK LUBRICANTS  
BID NO.: 290238-004

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The Auto and Truck Lubricants contract for the period September 1, 2009 through December 31, 2009 has been awarded to the vendors listed on the attached sheet. All prices will remain in effect through November 30, 2009, there is an escalator clause for the last thirty days of the agreement.

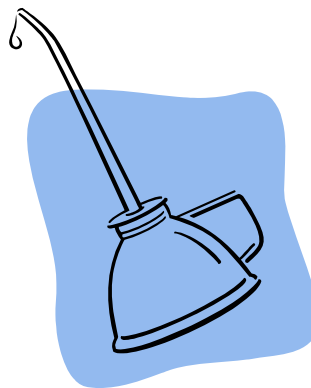
No price increases will be charged without prior approval by the Director of Purchase, followed by written notification to all county departments. **No additional freight charges or fuel surcharges will be allowed.**

Please note that Penn Detroit Diesel has offered pricing for one full year on the Transynd Transmission Fluids. Their prices will remain firm through August 31, 2010.

Amsoil has offered price protection for six months on all their Amsoil products.

For your convenience I have listed the pricing information on the attached sheets.

Diw  
Att.





AUTO AND TRUCK LUBRICANTS

BID NO.: 290238-004

CONTRACT TERM: SEPTEMBER 1, 2009 – NOVEMBER 30, 2009\* -

MATERIAL GROUP: 060, PURCHASING GROUP #004

**\*AMSOIL PRODUCTS, PRICES ARE GOOD FOR SIX MONTHS –  
THRU FEBRUARY 28, 2010**

**\*PENN DETROIT DIESEL PRODUCTS – TRANSYND OILS –  
PRICES ARE GOOD FOR 1 YEAR THRU AUGUST 31, 2010**

VENDOR INFORMATION: American Lubricants – Vendor #109639  
619 Bailey Avenue, Buffalo, NY 14206  
Telephone #716-827-8300  
Fax #716-823-5934  
Contact Person: John Garguilo  
Prices firm 3 Months

Amsoil – Vendor #119841  
925 Tower Avenue, Superior, WI 54800  
CONTACT DIRECT JOBBERS:  
Marty & Lori Gilmore @ 1-877-331-4642  
2701 Short Road, Newark, NY 14513  
Telephone: #315-331-4642  
Prices firm 6 Months

Emerson Oil Company, Inc. – Vendor #121053  
545 Lyell Avenue, Rochester, NY 14606-1824  
Telephone #800-777-9200  
Fax #585-458-7390  
Contact Person: Don  
Prices firm 3 Months

Penn Detroit Diesel – Vendor #105993  
350 Bailey Avenue, Buffalo, NY 14210  
Telephone #832-7242  
Fax #823-2769  
Contact Person: Douglas Hughes  
Prices firm – 12 Months

Superior Lubricants – Vendor #108483  
32 Ward Road, North Tonawanda, NY 14120  
Telephone #693-8412  
Fax #695-9087  
Contact Person: Joe Dunworth  
Prices firm 3 Months



HEAVY DUTY DIESEL ENGINE OILS

<u>ESTIMATED USAGE</u>	<u>TRADE NAME</u>	<u>PRICE</u>	<u>VENDOR</u>
1. SAE 15W – 40 API SF/CE, MIL-L 2104 D 4000 Gallons 50 Cases – Quarts	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum Price/Case-12 Quarts	\$289.60/dr \$21.20/cs	Emerson Emerson
2. SAE 30W API SF/CE 2500 Gallons 40 Cases – Quarts	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum Price/Case-12 Quarts	\$274.50/dr \$19.60/cs	Emerson Emerson
3. SAE 40W API SF/CE 50 Gallons	<b><u>SERVICE PRO/COASTAL</u></b> Price/55 Gallon Drum	\$284.50/dr	Emerson
4. SAE 15W 40 Chevron Delo 400 Multigrade 50 Gallons *Volvo Diesels	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum	\$299.40/dr	Emerson

GASOLINE ENGINES, LIGHT DUTY DIESEL ENGINES

1. SAE 5W-30 API SF/CC 700 Gallons 25 5 Gallon Pails 50 Cases – Quarts	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum Price/5 Gallon Pails Price/Case-12 Quarts	\$262.00/dr \$28.50/pail \$18.35/cs	Emerson Emerson Emerson
2. SAE 10W – 30 API SF/CC MIL-L46152 B 800 Gallons	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum	\$258.00/dr	Emerson
3. SAE 10W-40 API SF/CC 2000 Gallons  10 5 Gallon Pails 80 Cases-Quarts	<b><u>DSL “SM”/CAM2</u></b> Price/55 Gallon Drum  <b><u>SERVICE PRO</u></b> Price/5 Gallon Pails Price/Case-12 Quarts	\$277.75/dr  \$28.80/pail \$18.35/cs	Superior  Emerson Emerson
4. SAE 30W API SF/CC, MIL-L-46152B 2000 Gallons	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum	\$274.50/dr	Emerson
5. SAE 5W-30 API SG/CE 200 Gallons 10 Cases – Quarts	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum Price/Case-12 Quarts	\$262.00/dr \$18.35/cs	Emerson Emerson
6. SAE 5W-20 API SG/CE 200 Gallons 10 Cases – Quarts	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum Price/Case-12 Quarts	\$268.00/dr \$18.70/cs	Emerson Emerson
7. SAE 40W LOW ASH 2 Gallons	<b><u>DSL ND 30</u></b> Price/55 Gallon Drum	\$348.70/dr	Superior

GASOLINE ENGINES, LIGHT DUTY DIESEL ENGINES  
NON DETERGENT PRODUCTS

<u>ESTIMATED USAGE</u>	<u>TRADE NAME</u>	<u>PRICE</u>	<u>VENDOR</u>
1. SAE 10W NON-DETERGENT 10 Cases – Quarts	<b><u>COASTAL</u></b> Price/Case-12 Quarts	\$20.40/cs	Emerson
2. SAE 20W NON DETERGENT 10 Cases – Quarts	<b><u>COASTAL</u></b> Price/Case-12 Quarts	\$20.40/cs	Emerson
3. SAE 30W NON DETERGENT 5 Gallons 10 Cases –Quarts	<b><u>COASTAL</u></b> Price/55 Gallon Drum Price/Case-12 Quarts	\$258.00/dr \$20.40/cs	Emerson Emerson

AUTOMATIC TRANSMISSION FLUID

1. Dexron III & Mercon Fluid 1000 Gallons 40 Cases-Quarts	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum Price/Case-12 Quarts	\$248.00/dr \$19.40/cs	Emerson Emerson
2. Dexron IV Mercon Fluid 55 Gallons 5 Cases-Quarts	<b><u>DSL “MV” SB ATF/CAM2</u></b> Price/55 Gallon Drum Price/Case 12 Quarts	\$556.05/dr \$43.80/cs	Superior Superior
3. Dexron VI Mercon Fluid 55 Gallons 5 Cases-Quarts	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum Price/Case 12 Quarts	\$498.00/dr \$43.50/cs	Emerson Emerson
4. A.T. F. Multi-vehicle 55 Gallons 5 Cases Quarts	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum Price/Case 12 Quarts	\$398.00/dr \$29.90/cs	Emerson Emerson
5. AGMA 8 5 5 Gallon Pails	<b><u>AM-LUBE</u></b> Price/5 Gallon Pails	\$42.50/pail	American

HYDRAULIC TRANSMISSION FLUID – TRANSYND OILS

Type C-3 meets Detroit Diesel Allison Spec. TES-122, Ford ESN – M2C41-B  
Grade 10W – Type meets Allison Transmission Specs. C4-27403598

**\*MUST BE TRANSYND OIL ! NO SUBSTITUTIONS ACCEPTABLE!**

1. CTCS Transynd #27101 ONLY! 25 Gallons	Price/Gallon	\$30.03/gal	Penn Detroit*
2. CTPL Transynd #2701 ONLY! 25 5 Gallon Pails	Price/5 Gallon Pails	\$148.63/pail	Penn Detroit*
3. CTDR Transynd #2701 ONLY! 10 55 Gallon Drums	Price/55 Gallon Drum	\$1,518.69/dr	Penn Detroit*

\* ONE YEAR PRICE PROTECTION ON TRANSYND THROUGH PENN DETROIT DIESEL

GASOLINE ENGINES, LIGHT DUTY DIESEL ENGINES

<u>ESTIMATED USAGE</u>	<u>TRADE NAME</u>	<u>PRICE</u>	<u>VENDOR</u>
<u>POWER STEERING FLUID – Penn Power 301505</u>			
10 Cases-Quarts	<b><u>AMSOIL PSF</u></b> Price/Case-12 Quarts	\$54.38/cs	Amsoil
<u>UNIVERSAL GEAR LUBRICANTS</u>			
MIL-L 2105 C, Hypoid Gear, API Service GL5			
1. SAE 80W -90 W API GL5 400 LBS. 350 LBS.	<b><u>SERVICE PRO</u></b> Price/LB. 400 LB. Drum Price/LB. 35 LB. Pails	\$298.00/dr \$32.00/pail	Emerson Emerson
2. SAE 85W -140 350 LBS.	<b><u>SERVICE PRO</u></b> Price/LB. 35 LB. Pails	\$32.00/pail	Emerson
<u>MINERAL GEAR OIL</u>			
1. SAE 90 20 5 Gallon Pails	<b><u>SERVICE PRO</u></b> Price/5 Gallon Pail	\$28.00/pail	Emerson
<u>TRANSFORMER OIL</u>			
1. SHELL DIALA AX, TRANSFORMER - *NO SUBSTITUTIONS! 1 Drum	<b><u>SHELL DIALA AX</u></b> Price/55 Gallon Drum	\$474.00/dr	Emerson
<u>OTHER SNOWMOBILE, CHAIN SAW, MOWERS, CRANK CASE OILS</u>			
1. Two Cycle Engine Oil for mixing with gasoline			
10 Cases-Quarts	<b><u>CITGO SEA AND SNOW</u></b> Price/Case-24 Quarts	\$42.50/cs-24	Superior
5 Pints	<b><u>HASCA</u></b> Price/Pints-12Pints	\$9.96/cs-12	Emerson
2. Two Stroke Engine Oil XP Premium Husquerna			
5 Cases -4 Oz. Bottles	<b><u>AMSOIL INTETRCEPTOR</u></b> Price/Case-12 Quarts	\$81.15/cs	Amsoil
3. 5-20W Engine Oil API SM/SL ILSAC GFL GF2 + 3+ 4			
9 Cases-Bottles	<b><u>CAM 2 GF4 "SM"</u></b> Price/Case-1 Gram Bottles	\$24.57/cs	Superior
4. Chain Saw Bar Oil 50 Gallons	<b><u>HASCA</u></b> Price/55 Gallon Drum	\$264.00/dr	Emerson
5. EMU Pump Oil (Amer. Lub. #1063) 5 5 Gallon Pails	<b><u>AMERICAN LUBE #1063</u></b> Price/5 Gallon Pails	\$52.00/pail	American

HYDRAULIC OILS, RUST & OXIDATION INHIBITED & ANTIWEAR

<u>ESTIMATED USAGE</u>	<u>TRADE NAME</u>	<u>PRICE</u>	<u>VENDOR</u>
Multipurpose Transmission Fluid (combination transmission – differential wet brake, Hydraulic and hydrostatic systems) meets following manufacturers' specifications: Allis-Chalmers PF821, John Deere 303, J14B, J20A, IH Hytran Fluid, B-6 and other Similar products.			
1. Tractor Fluid 55 Gallon Drums	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum	\$259.00/dr	Emerson
2. ISO 22 (Former 100 SUS and 100 Degrees F) 50 Gallons	<b><u>DSL AW 22</u></b> Price/55 Gallon Drum	\$194.70/dr	Superior
3. ISO 32 (Former 150 SUS @ 100 Degrees F) 250 Gallons	<b><u>DSL AW 32</u></b> Price/55 Gallon Drum	\$206.25/dr	Superior
4. ISO 46 (Former 200 SUS @ 100 Degrees F) 1000 Gallons 50 5 Gallon Pails	<b><u>DSL AW 46</u></b> Price/55 Gallon Drum Price/5 Gallon Pails	\$204.15/dr \$25.80/pail	Superior Superior
5. ISO 68 (Former 300 SUS @ 100 Degrees F) 500 Gallons 20 5 Gallon Pails	<b><u>DSL AW 68</u></b> Price/55 Gallon Drum Price/5 Gallon Pails	\$218.90/dr \$26.10/pail	Superior Superior
6. ISO 100 (Former 500 SUS @ 100 Degrees F) 50 Gallons	<b><u>DSL AW 100</u></b> Price/55 Gallon Drum	\$250.50/dr	Superior
7. ISO 150 5 Gallons	<b><u>DSL AW 150</u></b> Price/55 Gallon Drum	\$255.75/dr	Superior
8. ISO 320 5 Gallons	<b><u>DSL EP 320</u></b> Price/55 Gallon Drum	\$317.35/dr	Superior
9. ISO 460 5 Gallons	<b><u>DSL EP 460</u></b> Price/55 Gallon Drum	\$327.35/dr	Superior
10. ISO 32 Turbine, Regal Premium EP-Oil 2 Drums	<b>*NO SUBSTITUTIONS ON THIS!</b> <b><u>CHEVRON</u></b> Price/55 Gallon Drum	\$390.50/dr	American

SYNTHETIC OILS

<u>ESTIMATED USAGE</u>	<u>TRADE NAME</u>	<u>PRICE</u>	<u>VENDOR</u>
1. LUBRUPLATE 630AA 20 120 Lb. Kegs 10 14 Oz. Tubes	<b><u>SERVICE PRO</u></b> Price/120 Lb. Keg Price/14 Oz. Tubes	\$172.00/keg \$1.59/tube	Emerson Emerson
2. EGO-90 – SEMI SYNTHETIC GREASE 10 Gallons 10 5 Gallon Pails	<b><u>SHELL AL “SLC” 220</u></b> Price/55 Gallon Drum Price/5 Gallon Pails	\$1,965.60/dr \$181.65/pail	Superior Superior
3. LITHIUM 000 GREASE 5 35Lb. Pails	<b><u>AMERICAN 1362</u></b> Price per 35 Lb. Pail	\$52.50/pail	American
4. UNOCAL EP2 50 Gallon Drums  10 5 Gallon Pails	<b><u>SERVICE PRO</u></b> Price/55 Gallon Drum <b><u>AMERICAN 1955</u></b> Price/5 Gallon Pails	\$408.00/dr  \$49.00/pail	Emerson  American
5. 75W 90 SYNTHETIC GEAR OIL #7146 5 Gallon Drums 10 5 Gallon Pails	<b><u>CHEVRON</u></b> Price/55 Gallon Drum Price/5 Gallon Pails	\$990.00/dr \$102.50/pail	American American
6. 80W 140 SYNTHETIC GEAR OIL #7145 5 Gallon Drums 10 5 Gallon Pails	<b><u>TUXTON</u></b> Price/55 Gallon Drum Price/5 Gallon Pails	\$1,098.35/dr \$109.85/pail	Superior Superior
7. 80W 40 TUXTON SYNTHETIC GEAR OIL  5 Gallon Drums	<b><u>CHEVRON</u></b> Price/55 Gallon Drum	\$1,207.25/dr	American
8. SYNTHETIC OIL FOR COMPRESSORS – SYNTHETIC T-30  5 Gallon Drums 10 5 Gallon Pails	<b><u>SHELL</u></b> Price/55 Gallon Drum Price/5 Gallon Pails	\$1,065.00/dr \$122.00/pail	Emerson Emerson
9. SYNTHETIC BLEND API ISO EGD AND JASO-FC  500 Gallons 10 5 Gallon Pails 2 Cases-Quarts	<b><u>DSL “SB” 5W20 &amp; 5W30</u></b> Price/55 Gallon Drum Price/5 Gallon Pails Price/Case-12 Quarts	\$348.70/dr \$36.40/pail \$24.57/cs	Superior Superior Superior
10. SUMMIT SYNGEAR SH-7220 -*NO SUBSTITUTIONS ON THIS!  5 Gallons	<b><u>SUMMIT</u></b> Price/55 Gallon Drum	\$1,361.25/dr	American
11. 2 CYCLE ENGINE OIL, SYNTHETIC BLEND ISO EGD + JASO FC  5 Gallons	<b><u>AMSOIL INTERCEPTOR</u></b> Price/1 Gallons	\$28.00/gal	Amsoil

SYNTHETIC OILS

<u>ESTIMATED USAGE</u>	<u>TRADE NAME</u>	<u>PRICE</u>	<u>VENDOR</u>
12. RED GREASE CARTRIDGES (For hand grease gun) 20 Each	<u>AMERICAN LUBE</u> Price/Each	\$1.60/each	American
13. SYNTHETIC BEARING GREASE – 14 OZ. CARTRIDGE 20 Each	<u>CASTROL PROPLEX 2</u> Price/Each	\$4.24/each	Emerson
14. EP-2 GREASE TUBES 14.5 OZ. 5 Cartons 10-14.5 oz. Tubes 5 120 Lb. Kegs	<u>AMERICAN LUBE</u> Price/Carton-10 Tubes Price/120 Lb. Kegs	\$14.00/crtn \$162.00/keg	American American
15. MOBIL 626 OIL OR EQUAL 5 5 Gallon Pails	<u>CAM 2 HD EP 68</u> Price/5 Gallon Pails	\$34.95/pail	Superior
16. MOBIL SHC629 OR EQUAL 5 Gallons 5 5 Gallon Pails	<u>SHELL OMALA "RL" 150</u> Price/55 Gallon Drum <u>SUMMIT</u> Price/5 Gallon Pails	\$1,401.95/dr \$140.00/pail	Superior American
17. MOBIL DTE EXTRA HEAVY OR EQUAL 5 5 Gallon Pails	<u>SHELL MORLINA 150</u> Price/5 Gallon Pails	\$59.80/pail	Emerson
18. MOBIL DTE AA COMPRESSOR OIL 15 5 Gallon Pails	<u>SHELL MORLINA "SD" 320</u> Price/5 Gallon Pails	\$62.30/pail	Superior
19. MOBIL DTE 24 OR EQUAL 200 Gallons	<u>SERVICE PRO</u> Price/55 Gallon Drum	\$239.00/dr	Emerson
20. MOBIL DTE 28 OR EQUAL 200 Gallons	<u>SHELL TELLUS 150</u> Price/55 Gallon Drum	\$64.40/dr	Emerson

AMSOIL SYNTHETIC OILS ONLY !- \*NO SUBSTITUTIONS ACCEPTABLE\*MUST BE AMSOIL BRAND ONLY!

1. #ASM-30 AMSOIL OW-20 MOTOR OIL – 30 Gallon Drums	\$720.00/dr	Amsoil
2. #XLM-30 AMSOIL 5W-20 MOTOR OIL – 30 Gallon Drums	\$536.44/dr	Amsoil
3. #ASL-30 AMSOIL 5W-30 MOTOR OIL – 30 Gallon Drums	\$687.00/dr	Amsoil
4. #AEFCN AMSOIL ENGINE FLUSH CRANKCASE CLEANER – 16 Oz. Bottle Price/12-case	\$53.30/cs	Amsoil
5. #OA101 AMSOIL OIL ANALYZERS TEST KIT – 12/Case	Price/Case \$167.40/cs	Amsoil

