



COUNTY OF ERIE
DIVISION OF PURCHASE
MEMORANDUM

TO: All Requisitioners
FROM: Denyse Insalaco-Weatherbee, Buyer
DATE: January 25, 2011

SUBJECT: SMALL HAND AND POWER TOOLS CONTRACT FOR 2011



Please be advised that there is a new contract for “**SMALL HAND AND POWER TOOLS**” for 2011. The attached list contains the information as to what vendor has what tool line and the discount. Please note that the specs have been updated and some of the tool lines that were in the previous bid have been removed. We are trying to keep the most popular brands in the spec. If there are other lines that you would like added for the next bid please contact me. The contract term is February 1, 2011 through January 31, 2012.

Be sure to contact the vendors to obtain their catalog and price list applicable to each tool line awarded.

All requisitions for small hand and power tools should be reflect the Material Group #445 and the Purchasing Group #002. Only use Material Group #545 for Industrial Machinery or Heavy Duty Equipment.

When entering a requisition, **remember if you have already contacted the vendor and obtained the discounted price, please include this information on the requisition. If you have obtained a written quote, please forward a copy to my attention referencing the requisition number. You can attach this to the requisition as an attachment list.**

There will be no additional charge for delivery on tools purchased off this bid. If a vendor’s invoice includes shipping charges, do not pay them. Please be sure to deduct any discounts offered in payment terms.

Diw
Enc.



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BID NO.: 211050-004

SMALL HAND AND POWER TOOLS

TERM: FEBRUARY 1, 2011 – JANUARY 31, 2012

TOOL LINE

VENDOR

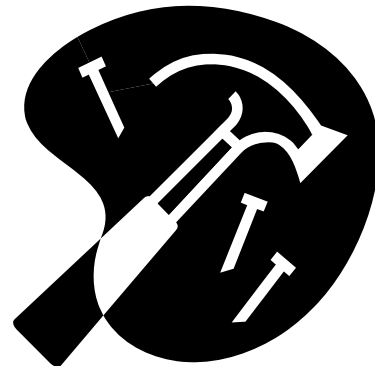
Armstrong	Applied Industrial
Black & Decker	No Award – See DeWalt
Bosch	Colonial Hardware
Cooper	Colonial Hardware
Craftsman	Applied Industrial
Dewalt	Colonial Hardware
Diamond/Utica	Colonial Hardware
Makita	Gator Equipment
Milwaukee	Colonial Hardware
Skil	Colonial Hardware
Snap on Tools	Snap on Tools
Stanley Prot/Goldblatt	Colonial Hardware
J.H. Williams	Midway (A.T. Supply)
Wright	Midway (A.T. Supply)

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 BID NO.: 211050-004
 SMALL HAND AND POWER TOOLS

<u>Vendor</u>	<u>Tool Line</u>	<u>Discount</u>
APPLIED INDUSTRIAL TECHNOLOGIES 579 Sheridan Drive Tonawanda, NY 14150 Telephone: 874-2400 Fax: 874-2407 Vendor #114923 Contact: Vickie Molenda Terms: Net-30	Armstrong January 3, 2011 Price List	51%
	Craftsman July 8, 2010 Price List	51.5%
	Makita January 1, 2011 Price List	37.5%
COLONIAL HARDWARE CORP. 163 Varick Street New York, NY 10013 Telephone: 1-800-345-8665 Fax: 1-800-891-6467 Vendor #111773 Contact: Donald Schwartz Terms: Net 30	Bosch January 1, 2010 Price List	45.1%
	Cooper January 3, 2011 Price List	45.1%
	Dewalt January 1, 2010 Price List	46.54%
	Diamond/Utica January 3, 2011 Price List	45.1%
	Milwaukee January 1, 2011 Price List	46.58%
	Skil January 1, 2010 Price List	45.1%
	Stanley Proto/Goldblatt January 1, 2011	60.14%

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SMALL HAND AND POWER TOOLS

<u>Vendor</u>	<u>Tool Line</u>	<u>Discount</u>
MIDWAY INDUSTRY- A.T. SUPPLY 505 North French Road Amherst, NY 14228 Telephone: 691-3331 Fax: 691-3837 Vendor #110784 Contact: David Martin Terms: 1% 15 Net 30	J. H. Williams September 2008 Price List Wright August 2008 Price List	52% 49%
SNAP ON TOOLS P.O. Box 9004 Crystal Lake, IL 60039 Phone: 1-800-740-1900 Fax: 1-877-740-1880 Vendor #106964 Terms: Net-30 <u>Please contact rep – for quotes & orders:</u> Peter DiNardo – Account Manager – local 13 Marilyn Court Tonawanda, NY 14150 Telephone: 903-6924 (cell) Fax: 693-5657	Snap On September 18, 2010 1100i Per attached price group discounts	0-51%



PRODUCT PRICE GROUP DISCOUNTS

953	Hand Tools	Power Tools	Equipment	Tool Storage
25	Chrome Plated Ratchets, Sockets, Extensions, Screwdrivers, Wrenches, Sets, Impact Sockets, L-shaped Wrenches			
25	Specially priced chrome socket and wrench sets			
25	Select chrome plated sockets in 1/4", 3/8" & 1/2" drive. Select wrenches in OEX and SOEX series			
0	Limited Discount For Products Similar To A			
25	Industrial (Black) Finish Sockets, Power Sockets, Wrenches, L-Shaped Wrenches, Adj. Chrome Wrenches, Adj. Wrenches, Screwdrivers, Nut Drivers, Pliers-Combo Slip Joint, Special Purpose, Lineman, Standard Adj. Joint, Needle Nose, Cutters, Electronic Pliers, Click type Torque		Meters	KRL Series: Top Chests, Cabinets, Roll Cabinets, End Cabinets
0	Limited Discount For Products Similar To B, CG & CJ series pullers, Techwrench, TQ series torque			
51	3/4" drive impact sockets and drive tools, 1" drive & larger industrial finish sockets and drive tools, Industrial finish combination wrenches 2 1/16" and larger, heavy duty tubular handle and striking wrenches			
25	Heavy Duty Pliers, Adjustable Pliers-Pipe Wrench, Undercut Tongue & Grove, Snap Ring Pliers, Insulated Screwdrivers, Sockets, Pliers, Wrenches, TE series torque wrenches	Snap-on & Blue Point Brand Air Tools		
0	Limited Discount For Products Similar To C, Industrial specials			
25	Blue Point, Cobra, Alligator, Vise Grip Brand Products, T-Shaped Wrenches, Adjustable Wrenches, TTC torque testers, Non-Snap-on Produced Products		Air conditioning service centers, Outside Equipment	KRA Series, Carts, Top Chests, Cabinets, Roll Cabinets, End Cabinets, Accessories
0	Limited discounts on Industrial specials, Bits, Techwrench, Non-Snap-on Produced Products			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
25			Alternator/Voltage Regulator Systems AVRS, Wheel Balancers, Scanners, Meter Carts, Stands, Booms, Brake Lathes, Vantage Units	
0	Limited Discount For Products Similar To H		MODIS, SOLUS	
25			Air Conditioning Equipment	
14		Sioux brand and ATI	Band saw blades	
0	Limited Discount For Products Similar To I			
14	Limited Discount For Products Similar To I		JBC brand equipment	
0				
14	Form			Stationary Storage
23	JH Williams Brand			
14				ETHOS, Welders, Plasma Cutters, Scanner Cartridges

PRODUCT PRICE GROUP DISCOUNTS

953	Hand Tools	Power Tools	Equipment	Tool Storage
0	Limited Discount For Products Similar To K			
25	Limited Discount For Products Similar To L			
0				
25	Limited Discount For Products Similar To M		Snap-on Brand Lift Equipment, Tire Changer MODIS cart	
0				
25	Limited Discount For Products Similar To N		Snap-on Brand HD Lifts	
0				
25	Limited Discount For Products Similar To O			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
0	NOT APPLICABLE			
20				
0	Limited Discount For Products Similar To R			
20				
0	Limited Discount For Products Similar To S			
20				
0	Limited Discount For Products Similar To T		Fluid management, leak detectors	
0				
0			Training Classes	
0			Training Classes	
0	Limited Discount For Products Similar To V			
20				
0	Limited Discount For Products Similar To W		ShopKey (non-renewal)	
0				
0				
10	Grey Pneumatic, Vendor brands		Shopkey (renewals)	
0	Limited Discount For Products Similar To Y	Vendor brands	Ideal Brand Meters, Enerpac Brand Hydraulic Products, Vendor brands	
0				
0	Limited Discount For Products Similar To Z			