

TO: ALL USING DEPARTMENTS
FROM: Denyse Insalaco-Weatherbee, Buyer
DATE: January 16, 2009
SUBJECT: Welding and Lab Gases for 2009

This is to advise you that this is the second year of the contract for Welding and Lab Gases. There was an escalator clause in the bid specifications so there is a slight price increase for 2009. The Demurrage/Rental charges will remain the same. For your convenience I have listed the prices on the attached sheets.

VENDOR INFORMATION: AIRGAS EAST – Vendor #100223
1200 Sullivan Street
Elmira, NY 14901
Telephone #800-524-7427
Fax #800-333-6523

DEMURRAGE/RENTAL CHARGES: \$1.90 PER CYLINDER PER MONTH
\$4.00 Hazmat charge – one per month
\$25.00 per month – All Liquid Cylinders

*There will be no delivery charges or any other charges other than the demurrage and hazmat charges.

1. Erie County is seeking bids to supply our requirements for Welding and Lab Gases. The period of this agreement shall be for a term of one year, beginning on January 1, 2008 and ending on December 31, 2010. There will be an escalator for the next two years.
2. The quantities shown are estimates only, based on reliable data collected. However, these quantities may be increased or decreased in accordance with actual requirements. The County is not to be held to order exact quantities shown. For items where the estimated usage is one or undetermined, the estimated quantity is indicated as "1".
3. Cylinder rental (demurrage) charges are to be based on a month end balance and are to be quoted as a charge per cylinder per month. Any quote other than a month end charge is discouraged.
4. Empty cylinders shall be picked up promptly by the seller, without charge to the County, upon oral or written notification to do so. Failure to make prompt pick up of empty cylinders could result in a disallowance of charges for that period.
5. Payment will be based on any invoice used in the contractor's normal course of business. Payment will not be made unless the invoice is clearly legible and contains an accurate description, catalog number of item, quantity, unit price per item, date of delivery and location of delivery. Please reference any purchase order number the order is based on. The County's terms are Net 30. If a discount is offered, the County will take the discount whether entitled to it or not.
6. Bidder must have been in business for a minimum of five years, and has in operation a parts facility adequate for and actively engaged in the services specified hereunder. Bidder must employ qualified personnel to render prompt, efficient and quality service.
7. Prices listed in this bid shall include Delivery. No fuel surcharges will be allowed.

DEMURRAGE OR RENTAL CHARGE INSTRUCTIONS

1. Successful bidder will be required to submit monthly statements to each County Department, detailing demurrage or rental charges.
2. Statement must contain the following information:
 - a) Beginning Cylinder Balance
 - b) Cylinders delivered during the month (including date of delivery)
 - c) Empty cylinders returned (including date of pick up)
 - d) Ending balance of cylinders on hand at the end of the month

Within sixty (60) days of each anniversary date and the completion of the agreement entered into subsequent to this bid, it shall be the Vendor's responsibility to notify each County department, in writing, of the exact number of cylinders still in their possession. A copy of this notification must be sent to the Division of Purchase-attention Cylinder Gas Buyer. Regular monthly statement will not suffice for this notification.

3. Each County Department shall verify these totals and advise the vendor and the Division of Purchase of any discrepancies.
4. Upon completion of this agreement, if this notification is not received within the sixty-day period, it will be presumed that all cylinders supplied under this agreement have been returned to the vendor and the County will have no further liability for demurrage (rental) and/or lost cylinder charges.
5. Please submit cylinder rental (demurrage) charges with any hazard charges in the following space:

WELDING AND LAB GASES

The undersigned bidder hereby agrees to furnish the goods or services specified, and to otherwise fully meet all terms, conditions and specifications contained in this Invitation to Bid without exception unless exceptions are clearly noted in this proposal.

2009 PRICING:

<u>DESCRIPTION</u>	<u>PRICE PER CU FT.</u>
1. Acetylene #3	\$.1605
2. Acetylene #4	\$.1605
3. Acetylene #5 AA Grade	\$.30
4. Acetylene #40	\$.1605
5. Acetylene #60	\$.1605
6. Acetylene #120-125	\$.1605
7. Argon – 75% Argon, 25% Nitrogen - Large (for use with MIG Welder)	\$.09
8. Argon – #135	\$.09
9. Argon UHP	\$.1605
10. Argon – 75% Argon 25% CO2 – 138	\$.09
11. Argon – 75% Argon 25% CO2 – 390 (for use with MIG Welder)	\$.09
12. Nitrogen Sgniby 3500 PSI	\$.0535
13. Oxygen #20	\$.2104
14. Oxygen #80	\$.0535
15. Oxygen #122	\$.0321
16. Oxygen #125	\$.0321

NAME OF BIDDER: Airgas

2009 PRICING:

<u>DESCRIPTION</u>	<u>PRICE PER CU FT.</u>
17. Oxygen #249	\$.0321
18. Oxygen #251 – Large	\$.0321
19. Tri-Mix 90% Helium, 7 ½% Argon 2 ½% CO2– Large (for welding stainless steel)	\$.2247
20. Helium 99.997 HP GR 4.7 – 300 cu ft.	\$.2461
21. Ultrapure Carrier Grade Helium 99.9995%	\$.4601
22. Liquid Nitrogen PG-50 (LC-3) 2.2	\$.0117
23. Nitrogen UHP 99.999%	\$.1712
24. Hydrogen 99.998% Purity	\$.22
25. Air Industrial or Medical Grade	\$.0481
26. Carbon Dioxide #99.8% Medical Grade USP	\$.6420
27. 5% Hydrogen in Argon HP-5 Code	\$.2675
28. Nitrous Oxide AA	\$2.675
29. Ultra P5 (5% Methane, 95% Argon Electron Capture Detector Mix – Size 200	\$.2782
30. 15% Oxygen Balance Nitrogen	\$.2407
31. 40% Hydrogen Balance Helium	\$.3317
32. 1% Oxygen 95 PPM Propane Balance Nitrogen 215 cu. ft.	\$.9309
33. 15% Oxygen Balance Nitrogen 217 cu. Ft.	\$.2407
34. 40% Hydrogen Balance Helium – 195 cu. Ft.	\$.3424

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